




# COMPANY PROFILE



Hayat Complex, Upper Floor  
Kamuzu procession Road,  
Private Bag 297,  
Lilongwe, Area 3  
Opposite Maula Parish

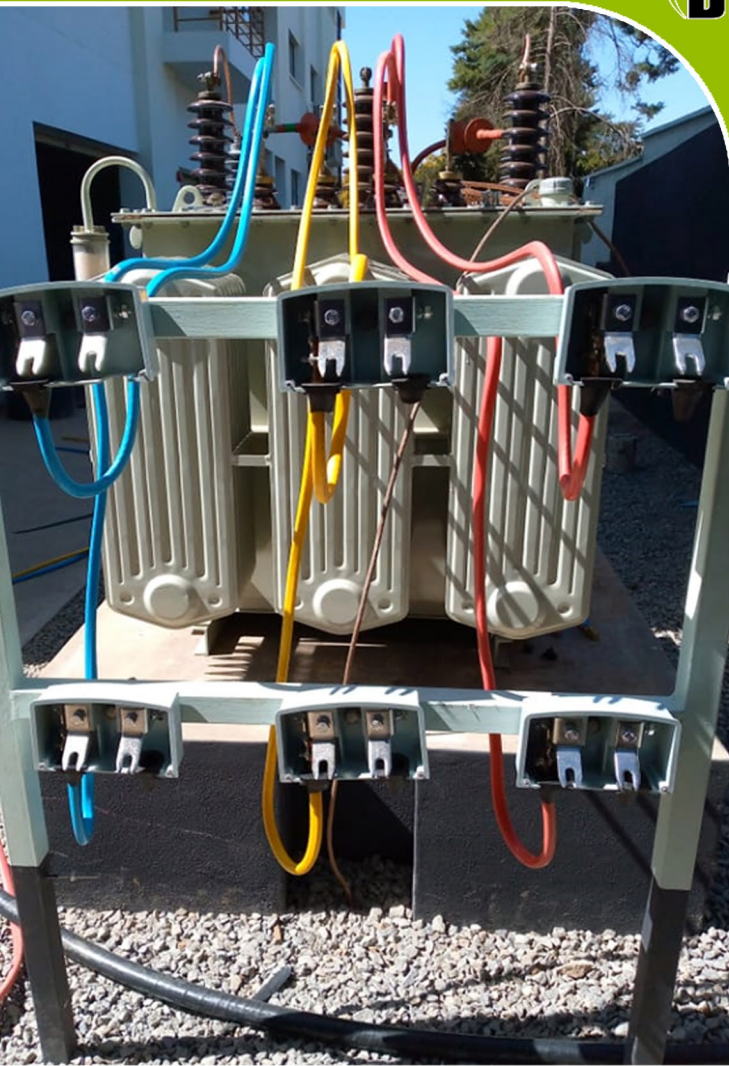
## Contacts

+265 888 734 401  
+265 999 385 859

 [bnelectrical2009@gmail.com](mailto:bnelectrical2009@gmail.com)  
[bestongama@gmail.com](mailto:bestongama@gmail.com)

website: [www.bnelectricalcontractor.com](http://www.bnelectricalcontractor.com)





## COMPANY OVERVIEW

BNG Electrical Contractor is a Malawian owned company located in Lilongwe Area 3, operating in various sectors of the Electrical Engineering Industry including overhead lines and substation construction, industrial, commercial and domestic electrical installation as well as solar and back systems installations. As required by the laws of Malawi, the BNG Electrical Contractor is registered by the following institutions;

- Malawi Energy Regulatory Authority (MERA)
- The Registrar of Businesses
- National Construction Industry Council (NCIC)
- Malawi Revenue Authority (MRA)
- Public Procurement and Disposal of Assets Authority (PPDA)
- Electrical Contractors Association of Malawi (ELCAM)
- Renewable Energy Industry Association of Malawi
- Ministry of Trade



## AREAS OF EXPARTISE

Our areas of expertise are as follows

- *Industrial, Commercial and Domestic Electrical Installations and maintenance*
- *Complete Solar Systems Design, Installations, and Maintenance*
- *Overhead Lines and substation Construction*
- *Fault Finding and Repairs*
- *Underground Cabling*
- *Mini grids (solar installation, house wiring, electrical power distribution(overhead)*
- *Containerized Solar Solutions*
- *Remote monitored solar systems*



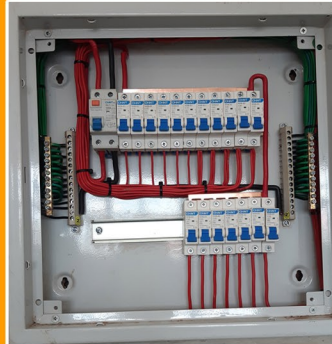


## INDUSTRIAL, COMMERCIAL AND DOMESTIC ELECTRICAL INSTALLATION

We do electrical wiring both three phase and single phase for industries, commercial buildings, and domestic houses, fixing of feeder pillars, isolators, protection devices such as MCCBs, MCBs, Fuses, Earth Leakage Protection Systems, Starters, Distribution Boards, Fittings and all related accessories.



**Commercial Installation**



**Residential Installation**



**Industrial Installation**

## COMPLETE SOLAR AND BACK UP SYSTEMS DESIGN, INSTALLATIONS, AND MAINTENANCE

Our competences in the solar industry ranges from designing systems for our clients as per their requirements. We do the installations in a professional way with modern solar installation methods and also do offer after installation services that include periodic maintenances, system checks and upgrade.



## OVERHEAD LINES AND SUBSTATION CONSTRUCTION

We do construction works for overhead lines and substations in the following voltage ranges, 33KV, 11KV, 0.4KV. This involves erecting of poles, construction of distribution lines, wiring of substations, installation protection devices like fuses, ABS and all related accessories in line construction.



**BNG Linesmen constructing Overhead lines**





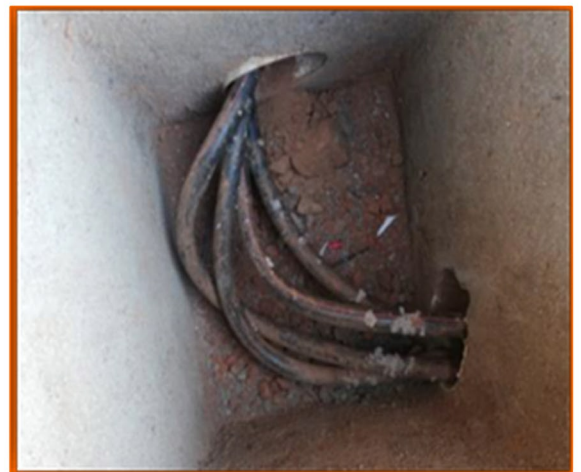
### **FAULT FINDING AND REPAIRS**

Fault finding is also an area of our expertise as we are able to clear any fault occurrences in in electrical systems be it overhead lines and normal electrical installation works. We also do fault analysis to avoid fault recurrence on any electrical installations. This is a 24hour service to all our established clients.



### **UNDERGROUND CABLING AND FEEDERPILLAR INSTALLATION**

We also do underground cabling for different purposes i.e.; utility power supply cabling from substations to overhead lines, underground distribution systems for institutions





**MINIGRIDS (SOLAR INSTALLATION, HOUSE WIRING, ELECTRICAL POWER DISTRIBUTION (OVERHEAD))**

We also have experience in minigrids starting from house wiring of low income houses, construction of distribution lines, as well as installation of a solar system as generation plant for the minigrid. We also carry out maintenance works of such projects. Our recent project being Mthembanji Minigrid with 60 beneficiaries.



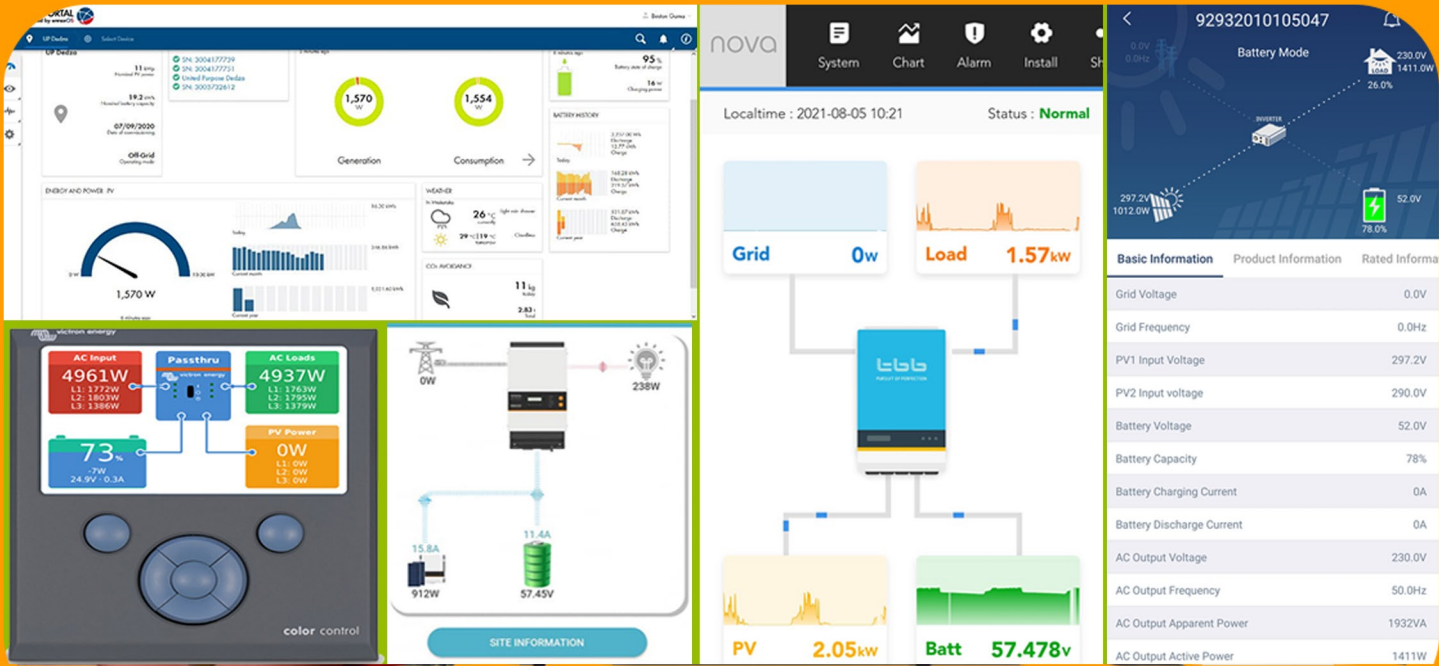
**CONTAINERISED SOLAR SOLUTIONS**

We are also experts in providing containerised solar solutions whereby we install containers as power generation houses powered by solar. These containers are insulated inside and modified to create a favourable conditions for installation of inverters and batteries for solar solutions .



*“Quality work is our top priority”*





### REMOTE MONITORED SOLAR SYSTEMS

We also offer remote monitoring solutions for systems where you can monitor your solar system while you are away from home. With internet connection through GPRS or WIFI connection you are able to see your solar generation, battery status as well as your power usage. This helps in proper management of your solar system.

### PERSONNEL

BNG Electrical Contractor is led by Mr Beston Ntepa Gama as a Managing Director with more than 15 years' experience in the Electrical Engineering Industry, worked for ESCOM for seven years as an Installations Inspector and also Meter Technician before founding BNG Electrical Contractor. He is registered with Malawi Board of Engineers and Other staff includes a team of qualified engineers and technicians from various technical institutions in Malawi and beyond.

### SOME OF OUR ESTABLISHED CLIENTS



- Bantech construction
- Castle Construction
- Easy Kitchens factory
- Mbabzi Estate
- St Thomas Anglican Church
- And many individuals



The company is dedicated to providing high quality services, safe electricity to clients, reliable protection systems in all electrical works, after installation services that enhances long term partnership with our clients and also 24hours fault response to our established clients. It also believes in teamwork which is one the reasons for its rapid growth the last few years. Total commitment is assured to all our clients in all our projects.

**Contact us and you will never look back!!**

## REFERENCES

Name of Organization	Contact Person	Contact Details
United Purpose	Elizabeth Nyirenda	0999491740/0998214104 Elizabeth.Banda@united-purpose.org
Castle Construction	Mehme Ozkan Aslan	0998340847 castleconstructionmw@gmail.com
Mbabzi Estate	Leo Msasa	0999377601, 0881176265
Mybucks Bank	Ruth Saka	0999 134827 rsaka@mybucksbanking.mw
JTI Malawi	Sterdom Phiri	0994964401 Sterdom.Phiri@jti.com
Team Planet	Gift Mhone	0999157753 gift@goteamplanet.com
Answer Private Academy	David Eleazor Dymon	0999006125/0888881035 Apaacademy13@gmail.com
Solarise Solar solutions	Shoyab Bahadur	0999643643 solarise.mw@gmail.com
Bamtech Construction	Bob Mpyepyeluka	0888576438 Bobmpyepyeluka@yahoo.co.uk
Tubecraft	Altaf Jagot	0888821133 tubecraft@gmail.com

## OTHER PROJECTS CARRIED OUT

### SOLAR PROJECTS – COMPLETED

- 10KVA Solar back up system(hybrid) – Norwegian Ambassador’s Residence – Area 10 With Solarise
- Solar systems maintenance contracts for 80 health centers and hospitals across Malawi With Solarise
- 330 of 1KVA solar home systems. JTI Malawi – Throughout Malawi With Team Planet
- 16 off grid Solar Systems for community clinics donated by JTI Leaf Malawi With Team Planet

**In total BNG has done over 500 solar and backup systems across Malawi**

### ELECTRICAL PROJECTS - COMPLETED

- Easy Choice House – 3storey building – Area 22 – ND Ventures
- Ocean Industries commercial building(offices) (Three storeys) – area 4
- AAM Furniture’s Factory - Area 4 – Furniture Factory
- Central Government Stores Warehouse – Rewiring
- Town Houses – Electrical wiring
- 16 town houses – (with Castle Construction)
- Easy Kitchens Factory - Kanengo
- Answer Private Academy – Rewiring, new expansion projects and maintenance
- Over 300 domestic and commercial electrical installations (Three Phase and Single Phase)





## PROJECTS HIGHLIGHTS

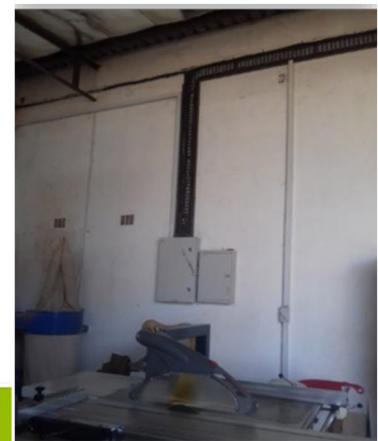


**60KWP** Hybrid Containerised System for TB Laboratory and offices for Ministry of health at Area 3 Worked with easy power south africa and solarise MW



**9KWP** Three phase solar backup system for cooling milk. Mapuyu Milk Bulking Group- Chileka-Lilongwe

Easy Kitchen Factory  
at Kanengo are 28  
Lilongwe.  
Electrical Installation Works  
and Machine  
Connection done





## CURRENT ELECTRICAL PROJECTS

- St Thomas Anglican Church Multipurpose Hall – Area 18
- Commercial house (offices and shops) – area 4 (with Castle Construction)
- Multipurpose hall – Answer Private Academy – Dowa
- 3 upstairs town houses – Area 2 (with Intercity Building contractor)
- About 15 domestic and commercial installations Just to mention a few.



## PROJECTS HIGHLIGHTS

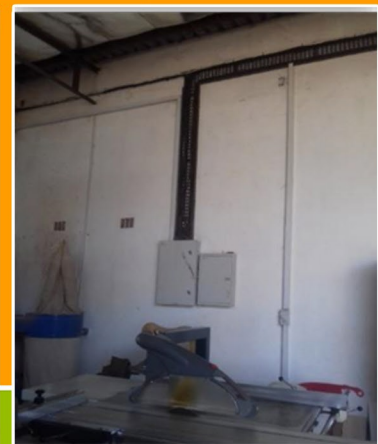


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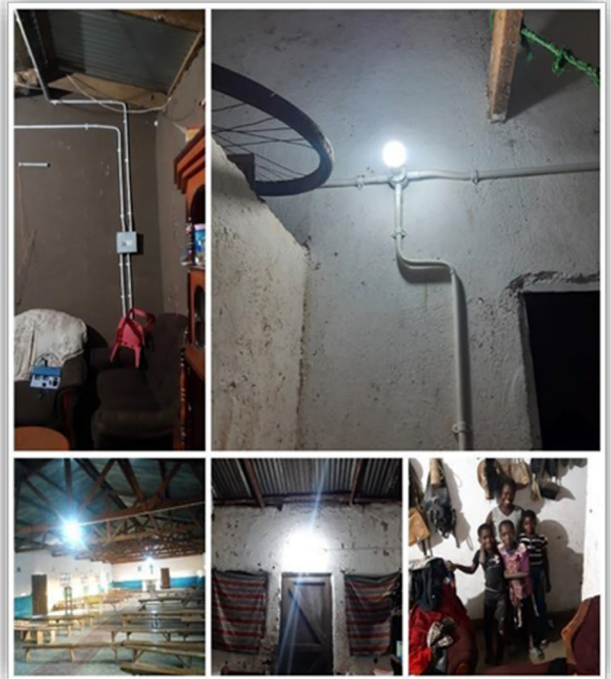
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and Machine  
Connection done







**Mthembanji Mingrid Solar System**



**Some of the beneficiaries of Mthembanji Mingrid**



**Residential House in Area2 ,Lilongwe**





# ELECTRICAL PRODUCTS



# SOLAR PRODUCTS





# ELECTRICAL INSTALLATION AND WIRING DONE BY BNG ELECTRICAL CONTRACTOR

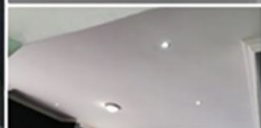
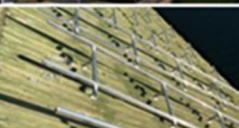
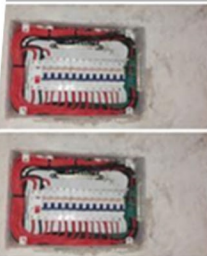
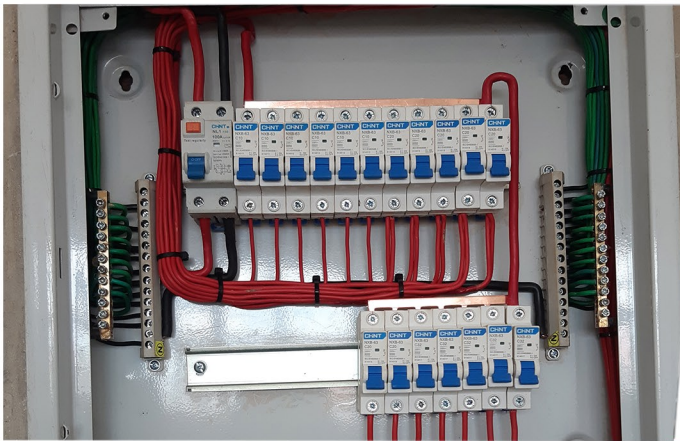




# ELECTRICAL AND SOLAR PROJECTS DONE BY BNG ELECTRICAL CONTRACTOR



Off-grid Solar System for Village Clinic in Mchinji. 1.1Kw of Solar Inverter and 2.4kwh 24 V Lithium Battery







MALAWI GOVERNMENT

BUSINESS NAMES REGISTRATION ACT  
(CAP. 46:02)

CERTIFICATE OF REGISTRATION

I hereby certify that BESTON NTEPA GAMA carrying on business as  
"B.N.G. ELECTRICAL CONTRACTOR"

this 26TH day of OCTOBER 2009 have/has been duly  
registered pursuant to and in accordance with the provisions of the Business Names Registration Act  
(Cap.46:02 and the Rules made thereunder, and have/has been entered under the number 121500  
in the index of Registration

Given under my hand at Blantyre this 26TH day of OCTOBER  
two thousand AND NINE.

ASST

R.G.

*P.N. Chimpenya*  
P.N. CHIMPENYA  
Registrar of Business Names  
Registration Act No. 121500  
26 OCT 2009  
P.O. Box 100  
Blantyre





ELECTRICITY ACT  
(CAP 73:01)

ELECTRICITY BY-LAWS, 2018 (by - law 10)

**ELECTRICAL INSTALLATIONS PERMIT FOR COMPANY/FIRM**

**Permit No.: EIP/B/02/09/2078**

The Malawi Energy Regulatory Authority in exercise of powers conferred to it by By-Law 10 of the Electricity By-laws, and the Electricity Act, hereby issues a Class B Permit to **B.N.G. ELECTRICAL CONTRACTOR of PRIVATE BAG 297, LILONGWE** at the competency of **BESTON NTEPA GAMA** being certified person(s) employed to carryout Electrical Installations in the Republic of Malawi, in accordance with provisions of **Class B Permit.**

This Permit shall expire on the **31<sup>st</sup> day of December 2022** and may be renewed on application being made for this purpose.

Issued this 6<sup>th</sup> day of January 2022.

**THE COMMON SEAL OF THE MALAWI ENERGY REGULATORY  
AUTHORITY WAS HEREUNTO AFFIXED**

.....  
*[Signature]*  
.....  
*for Malawi Energy Regulatory Authority*

This Electrical Installations Permit is issued subject to the Electricity By-laws and the Electricity Act of which the Licensee admits cognizance.

FORM ERET 2



ENERGY REGULATION ACT

(Cap. 73:02)

ENERGY REGULATION BY-LAWS, 2009

**LICENCE FOR RENEWABLE ENERGY ACTIVITIES (By-Law 43)**

**No.: ERET/02/09/8153**

This Licence is hereby granted to **BESTON NTEPA GAMA** of **BNG ELECTRICAL CONTRACTOR, PRIVATE BAG 297, LILONGWE** for the **installation and maintenance** of renewable energy technologies subject to the conditions prescribed by the Energy Regulations By-Laws 2009, made under the Energy Regulations Act Cap. 73:02.

This Permit shall expire on the **31<sup>st</sup> day of December 2022** and may be renewed on application being made for this purpose.

Issued this 6<sup>th</sup> day of January 2022

**THE COMMON SEAL OF THE MALAWI ENERGY REGULATORY  
AUTHORITY WAS HEREUNTO AFFIXED**

.....  
*[Signature]*  
.....  
*for Malawi Energy Regulatory Authority*

This Licence is issued subject to the Energy Regulation By-laws, 2009 and Electricity By-laws, 2012, of which the Licensee admits cognizance.





# Malawi Revenue Authority

Head Office  
Msonkho House  
Independence Drive  
Blantyre, Malawi

Private Bag 247, Blantyre  
Phone: (265) 01 822 588  
Fax: (265) 01 822 302  
E-mail: mrahq@mra.mw  
Website: www.mra.mw

## NOTIFICATION OF TAXPAYER REGISTRATION

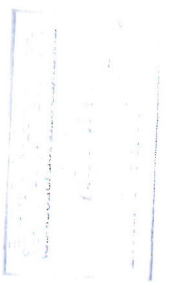
Date: May 24, 2017  
To: BESTON NTEPA GAMA

The following particulars of your registration as a taxpayer have been recorded:

Trade Name: **B N G ELECTRICAL CONTRACTOR**  
Also Trading as: -  
Full Name: **BESTON NTEPA GAMA**  
Telephone Number: **0999 358 859**  
Postal Address: **PRIVATE BAG 297,  
LILONGWE**  
Physical Address: **AREA 49/3/1051**  
Email: -  
Representative: **BESTON NTEPA GAMA**  
Your Taxpayer Identification Number (TPIN) to be used in all matters relating to your registration is: **31289912**

If there is any change in any of the above particulars, or if you intend to cease to be a taxpayer or intend to sell the business, Malawi Revenue Authority, Domestic Taxes Division must be notified fourteen days before the intended date of the change, sale or cessation.

*Robert Tembo*  
for: **COMMISSIONER GENERAL**



ALL CORRESPONDENCE SHOULD BE ADDRESSED TO THE COMMISSIONER GENERAL



# Malawi Revenue Authority

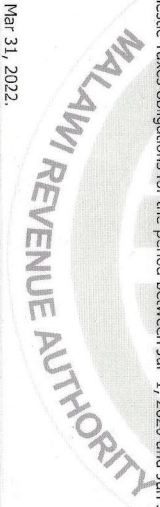
Head Office  
Msonkho House  
Independence Drive  
Blantyre, Malawi

Private Bag 247, Blantyre  
Phone: (265) 01 822 588  
Fax: (265) 01 822 302  
E-mail: mrahq@mra.mw  
Website: www.mra.mw

Certificate Number: MR/AL/L/017284

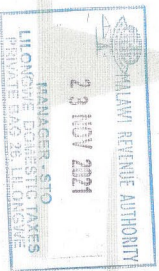
## Tax Clearance Certificate

This is to certify that BESTON NTEPA GAMA, Trading as B N G ELECTRICAL CONTRACTOR (TPIN: 31289912), has been cleared on discharge of Domestic Taxes obligations for the period between Jul 1, 2020 and Jun 30, 2021.



This certificate is valid up to Mar 31, 2022.

*Robert Tembo*  
For Commissioner General



Pay Taxes for National Development

Validation Code: 5024 3267 1002 89 Dial \*915# to validate this document for free

ALL CORRESPONDENCE SHOULD BE ADDRESSED TO THE COMMISSIONER GENERAL



RECEIPT

NATIONAL CONSTRUCTION INDUSTRY COUNCIL 004108



NATIONAL CONSTRUCTION INDUSTRY COUNCIL (NCIC) MALAWI

Phone: (265) 01 725 564/ 529/ 523 Fax: 01 725 535 Private Bag A 146, Lilongwe, Malawi. E-mail: ncic@malawi.net

Date 29/12/2021

RECEIVED from BNG ELECTRICAL CONTRACTOR

Address: P/BAG 297, LILONGWE

the sum of ONE HUNDRED SIXTY THOUSAND Kwacha

and ONLY tambala

being payment for UPGRADING INTO K200-0M ELECTRICAL CATEGORY

for the year July 2021 - MARCH 2022 With thanks

K 160,000 =

Printed by Likuni Press

DD 23/12/2021

for NCIC

RECEIPT

NATIONAL CONSTRUCTION INDUSTRY COUNCIL 004149



NATIONAL CONSTRUCTION INDUSTRY COUNCIL (NCIC) MALAWI

Phone: (265) 01 725 564/ 529/ 523 Fax: 01 725 535 Private Bag A 146, Lilongwe, Malawi. E-mail: ncic@malawi.net

Date 07/01/2022

RECEIVED from BNG ELECTRICAL CONTRACTOR

Address: P/BAG 297, LILONGWE

the sum of FIFTY THOUSAND Kwacha

and ONLY tambala

being payment for REGISTRATION AS RENEWABLE ENERGY SPECIALISTS

for the year July 2021 - MARCH 2022 With thanks

K 15,000 =

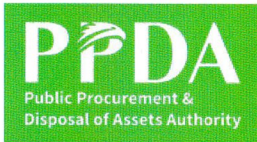
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DD 7/1/2022

for NCIC








## Public Procurement and Disposal of Assets Authority

### CERTIFICATE OF REGISTRATION Supplier of Services

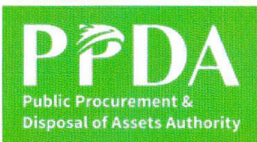
**BY THESE PRESENTS** The Public Procurement and Disposal of Assets Authority hereby certifies that **B.N.G. ELECTRICAL CONTRACTOR** has/have been duly registered as number **31289912** in the Authority's Suppliers' Database pursuant to the Public Procurement and Disposal of Public Assets Act and the Regulations made thereunder.

1. This Certificate shall expire on **20<sup>th</sup>** day of **December, 2022**.
2. The Bearer is registered as a Supplier of Services in **Category 5** and may bid for procurement contracts of up to **MwK500million** in value.
3. This Certificate is issued subject to the provisions of the said Act.

Given under my hand at Lilongwe this **21<sup>st</sup>** day of **December, 2021**.



Dr. Edington Chilapondwa  
**DIRECTOR GENERAL**



## Public Procurement and Disposal of Assets Authority

### CERTIFICATE OF REGISTRATION Supplier of Goods

**BY THESE PRESENTS** The Public Procurement and Disposal of Assets Authority hereby certifies that **B.N.G. ELECTRICAL CONTRACTOR** has/have been duly registered as number **31289912** in the Authority's Suppliers' Database pursuant to the Public Procurement and Disposal of Public Assets Act and the Regulations made thereunder.

1. This Certificate shall expire on **20<sup>th</sup>** day of **December, 2022**.
2. The Bearer is registered as a Supplier of Goods in **Category 4** and may bid for procurement contracts of up to **MwK100million** in value.
3. This Certificate is issued subject to the provisions of the said Act.

Given under my hand at Lilongwe this **21<sup>st</sup>** day of **December, 2021**.



Dr. Edington Chilapondwa  
**DIRECTOR GENERAL**



# MEDIUM ENTERPRISE REGISTRATION Certificate

REGISTRATION NUMBER: 121500

.. THIS IS TO CERTIFY THAT ..

**B.N.G ELECTRICAL CONTRACTOR**

IS REGISTERED AS A MEDIUM ENTERPRISE IN MALAWI

This certificate is valid from 22-09-2021 to 21-09-2023

Given under the hand of the Secretary for Trade at Lilongwe, Malawi



*Ogilayo*  
SECRETARY FOR TRADE



*29/9/21*  
DATE

*[Signature]*  
Andrew Nikoloma  
President

*[Signature]*  
Ron Kabvina  
Executive Director

Is a member of REIAMA for a period of one year  
2<sup>nd</sup> July, 2021.

MEMBERSHIP CERTIFICATE  
This is to certify that  
BNG ELECTRICAL CONTRACTORS

RENEWABLE ENERGY  
INDUSTRIES ASSOCIATION OF MALAWI

